



SUNKO INK CO., LTD

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Investor Conference

13 Jun. 2024

Disclaimer

The information in this presentation and the contents under discussion are based on existing information, in which we stated with regard to financial and relevant information may include some of Company's forward-looking statements. Such statements involved may be easily affected by significant risks and uncertainties which lead to different consequences from those statements.

The Company does not undertake any obligation to update any forward-looking statement as a result of new information, future events or otherwise.

The purpose of the contents as presented is for information circulation only, not for investment proposal.

Company Profile

Product: Fine Chemicals, Agrochemicals, Polymer, Synthetic Resin

Start up: Year 1974

Employees: 490 (as at 31 May 2024)

Capital: NT \$1,849 millions

Revenues: NT \$2,186 millions for FY2023

Snapshot - Supply Chain

Upstream

- Petrochemical raw materials
- Ethylene 、 Propylene 、 Butadiene 、 Benzene 、 Phenol...



Mid stream

- Petrochemical intermediate
- PTA 、 Surfactant 、 Synthetic resin 、 Polymer additive..



Downstream

- Plastic product 、 Detergent 、 Dye 、 Agrochemicals 、 Rubber 、 Artificial fiber 、 Adhesive 、 Cosmetic...

Main Products

- ◆ Agrochemicals
- ◆ Fine Chemicals
- ◆ Polymer
- ◆ Synthetic Resin

Agrochemicals

- ◆ Bendiocarb
- ◆ Formetanate
- ◆ Methomyl
- ◆ Carbaryl
- ◆ Carbofuran
- ◆ Carbosulfan
- ◆ Oxamyl



Fine Chemicals Antioxidant

Prevents thermal oxidative degradation of plastics and rubbers.

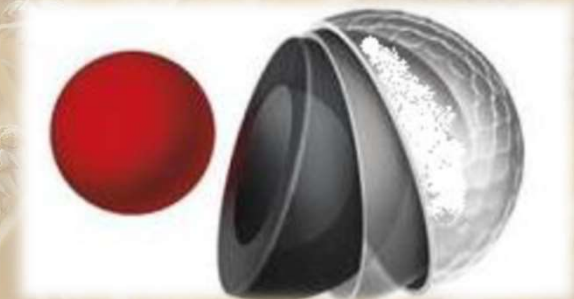
- ◆ K-NOX 168
- ◆ K-NOX 148
- ◆ K-NOX 230
- ◆ K-NOX 57
- ◆ K-NOX 1520
- ◆ K-NOX 1726



Fine Chemicals Curing Agent

A raw material for golf ball core.

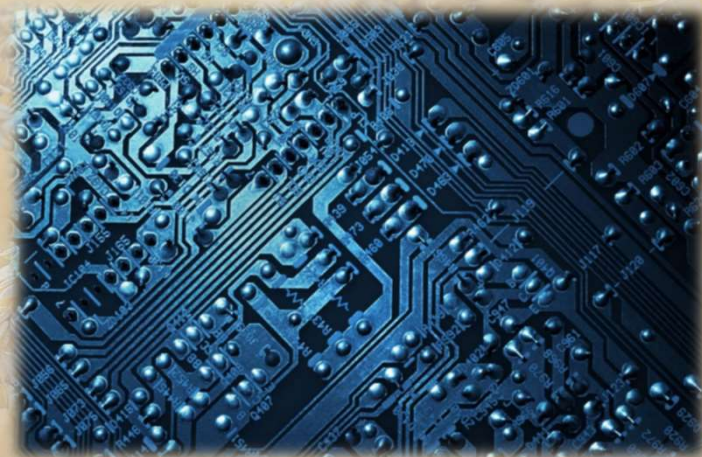
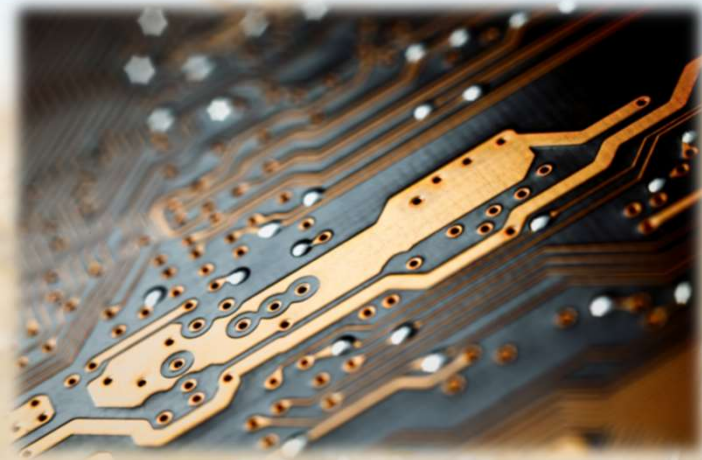
◆ K-CURE 339



Fine Chemicals Reducing Agent

In Black Oxide process, DMAB prevents "pink ring" defects in later-stage acid treatment by reducing CuO layer to Cu_2O , while enhancing the resin bonding of surface texture.

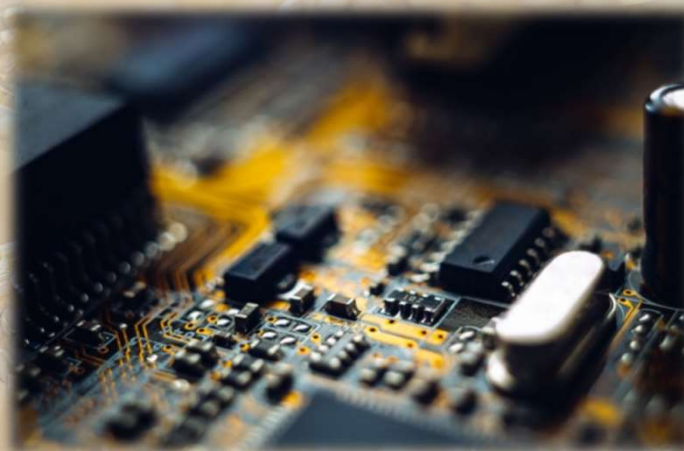
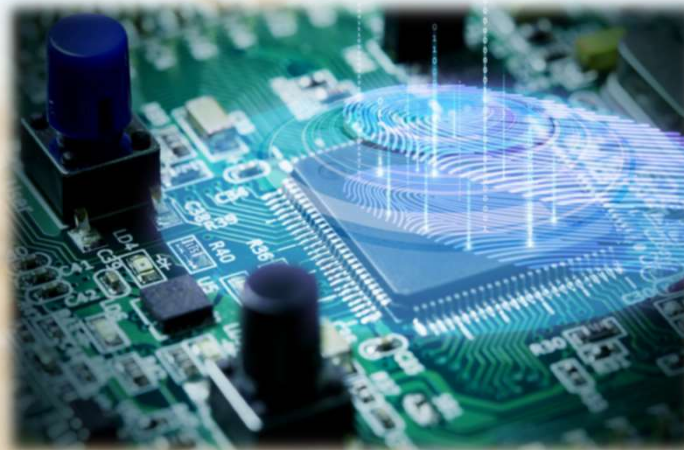
◆ K-MARS 110



Fine Chemicals Non-halogenated Flame Retardant

Reaction with flame retardant, the epoxy resin has relatively high glass transition temperature, good flame retardancy, and thermal stability

- ◆ DOPO & derivatives
- ◆ Polyphosphazene Flame Retardant



Fine Chemicals Clarifying Agent

An additive to polypropylene (PP), Clarifying Agent can increase transparency and rigidity of polypropylene products.

- ◆ K-CLEAR 34
- ◆ K-CLEAR 34i
- ◆ K-CLEAR 34N1
- ◆ K-CLEAR 40



Polymer TPU、TPV

Applications :

Footwear, Textile, Adhesive
Construction Materials, Car
Materials, Plastics Processing

- ◆ URELON® TPU
- ◆ KUOTANE® TPU
- ◆ Elastoplas® TPV
- ◆ ETPU (Expanded TPU)
- ◆ ETPV (Expanded TPV)



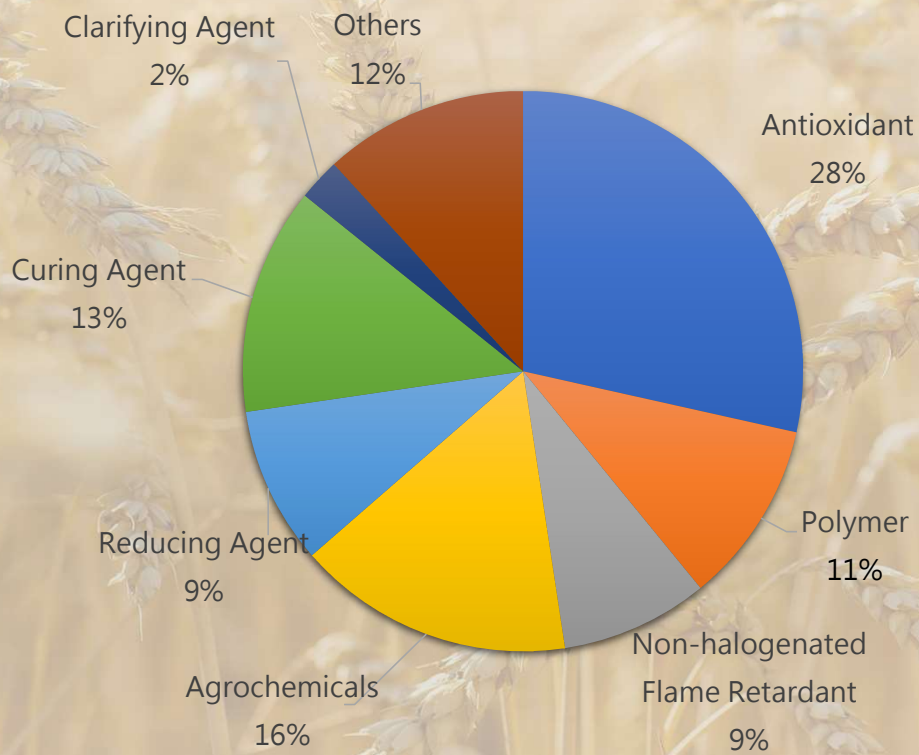
Synthetic Resin

- ◆ PU Adhesives
- ◆ PU Glazing Agent
- ◆ PU Matting Agent

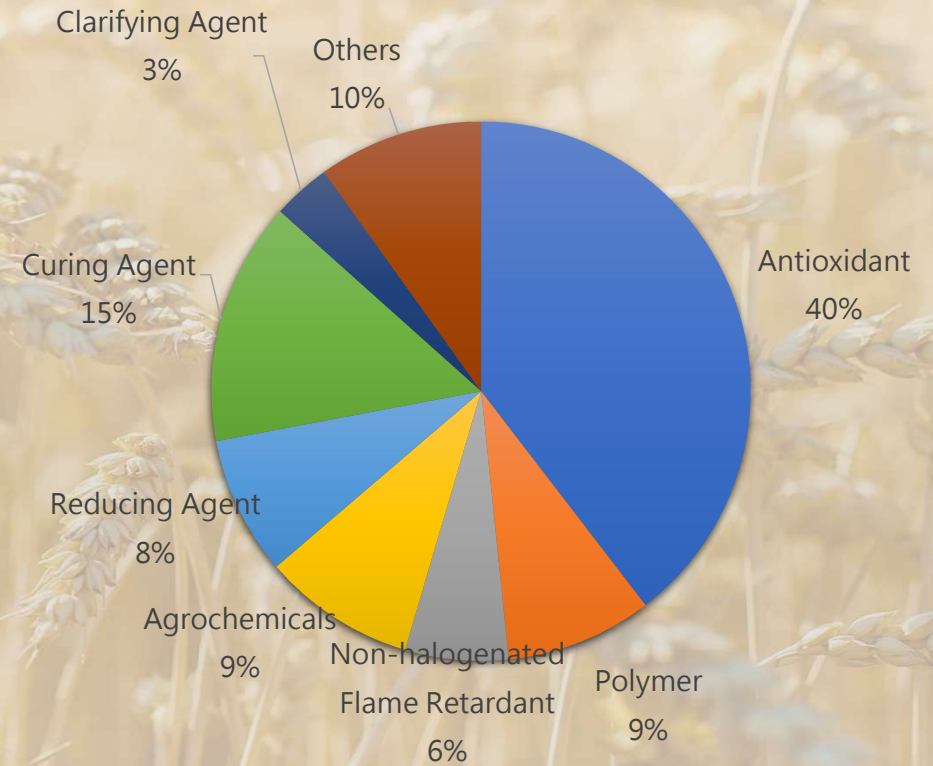


Product Portfolio

First Quarter of 2024



First Quarter of 2023

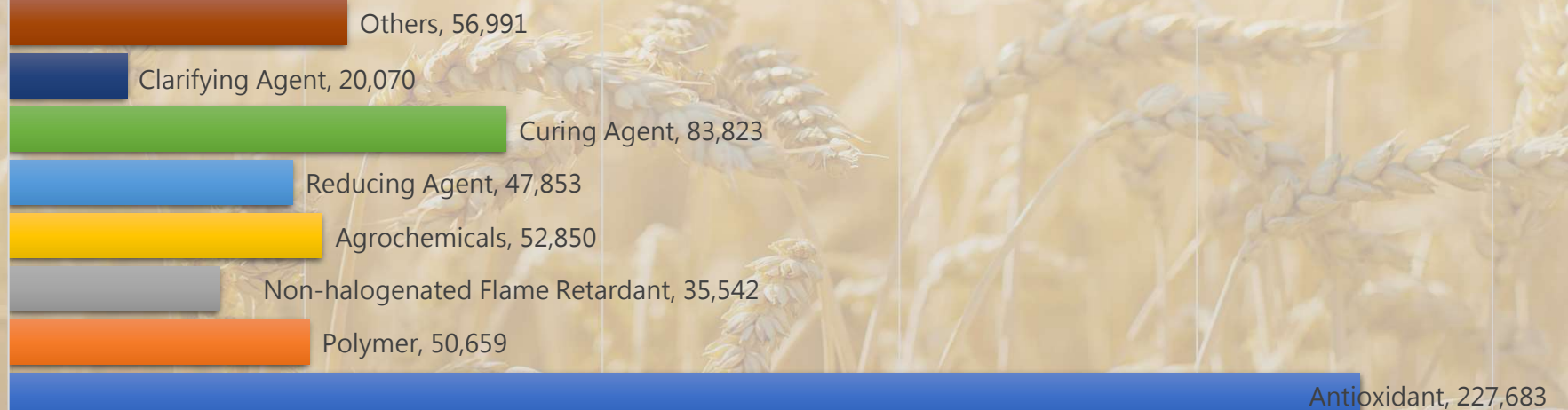


In Thousands of TWD

First Quarter of
2024



First Quarter of
2023



0 50,000 100,000 150,000 200,000 250,000

Statements of Comprehensive Income

In Thousands of TWD or Otherwise stated

	First Quarter of 2024	First Quarter of 2023	YOY Variance
Revenues	540,283	575,471	(6.11)%
Cost of Goods Sold	(568,154)	(578,483)	
Gross Margin (Loss)	(27,871)	(3,012)	(825.33)%
Margin %	(5.16%)	(0.52%)	
Operating Expenses	(48,479)	(49,066)	(1.2)%
Operating Loss	(76,350)	(52,078)	
Non-operating Profit	115	(8,154)	
Loss Before Tax	(76,235)	(60,232)	
Loss After Tax	(81,076)	(54,974)	
Loss Per share(in Dollar)	(0.44)	(0.30)	

Overview First Quarter of 2024



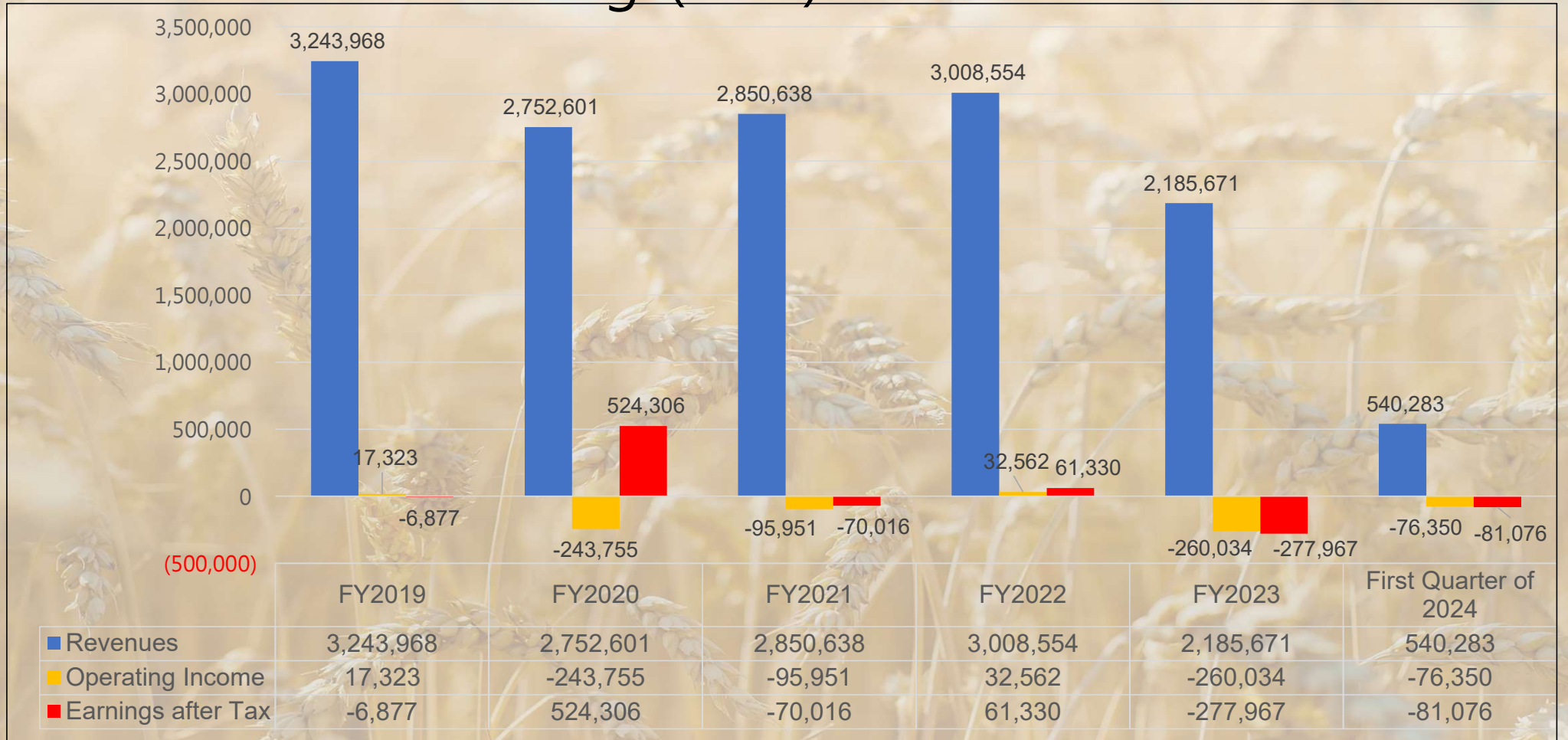
Weak demand in petrochemicals and traditional manufacturing

Ongoing capacity expansion in slumped China's economy

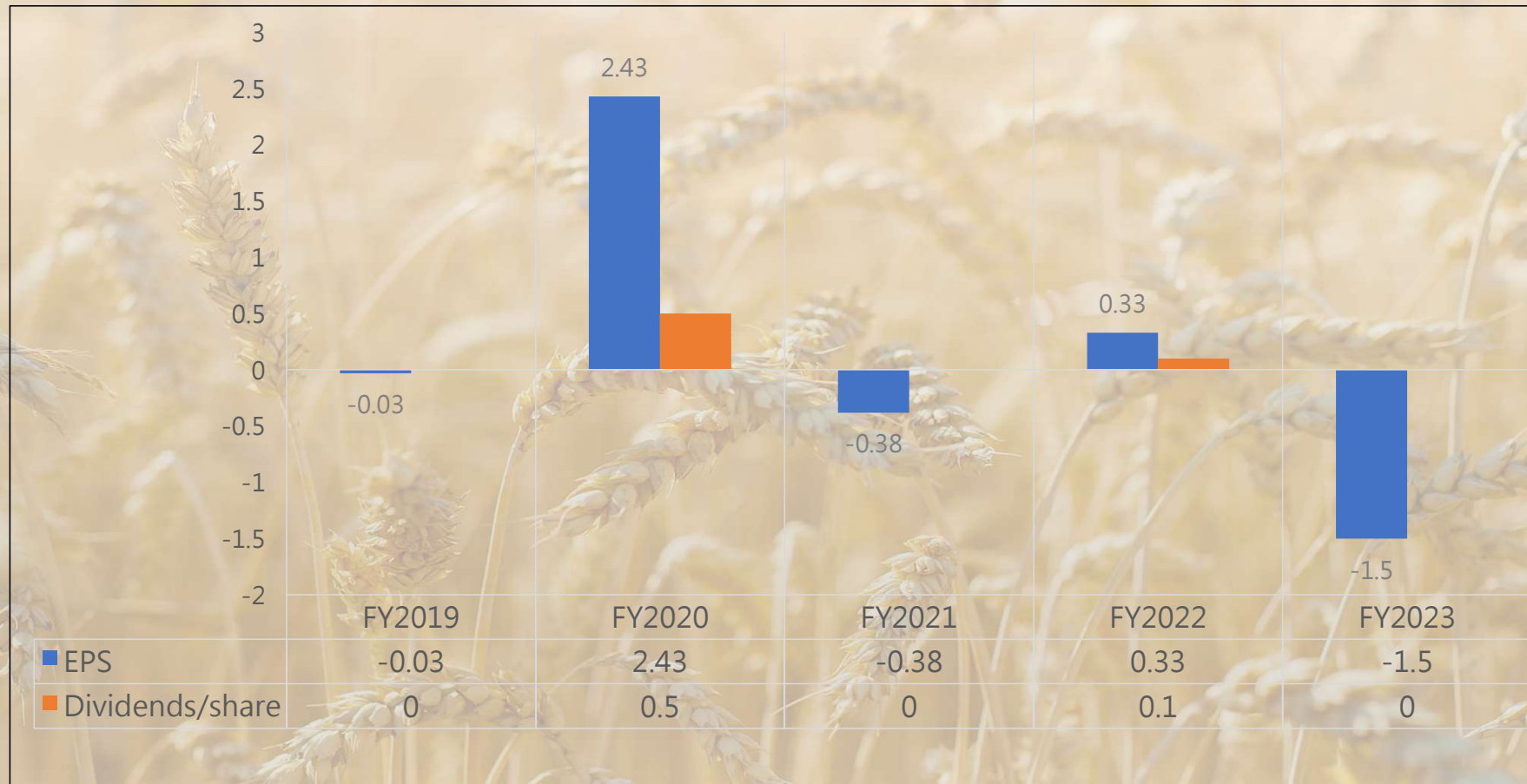
Dumping prices for excess production

Source: *Commercial Times* dated on 9 Jan. 2024

Con Revenueus, Operating Income(Loss)& Earnings(Loss) after Tax



Basic EPS & Dividends Policy





Forward Looking

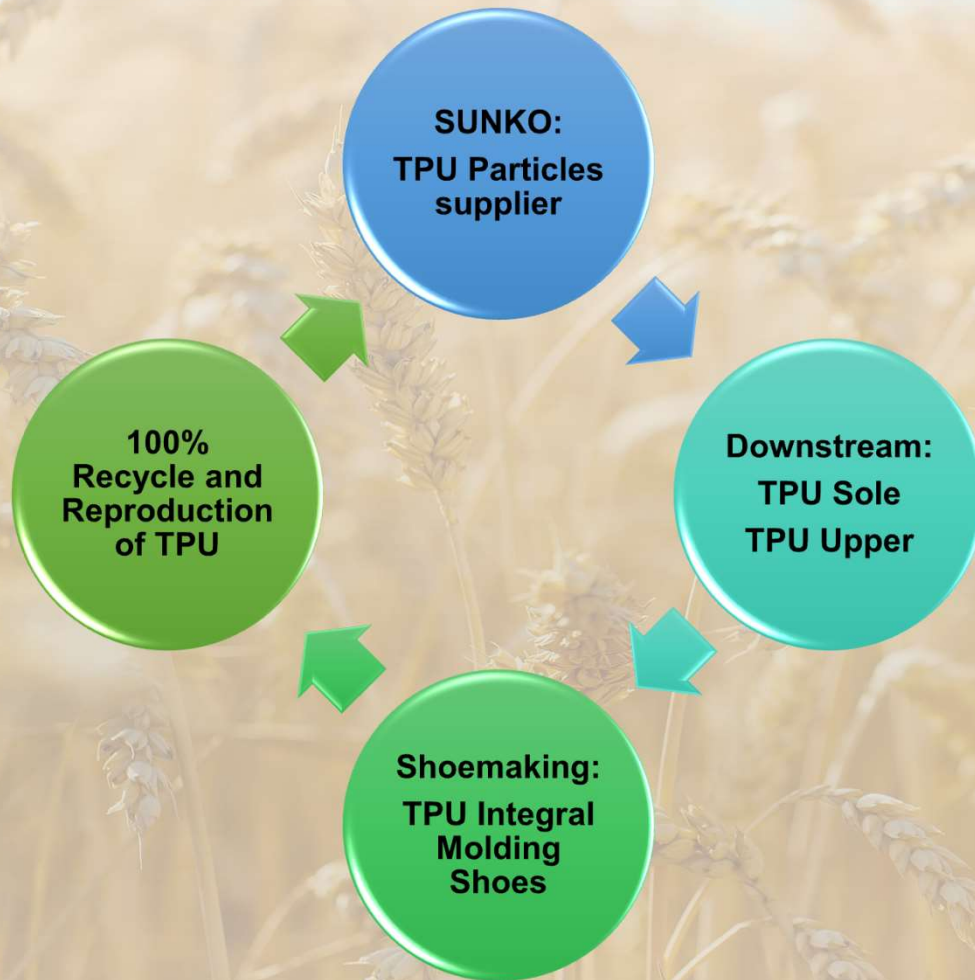
Sustainability!

Low-carbon & Recyclable solutions to Sportswear

Recycle : Eco-friendly TPU Material

- Super Critical Foaming
- 3D Print
- Jelly Color TPU
- 惰性 TPU

Forward Looking



100% TPU



Forward Looking

➤ TPU and 3D Printing Applications on Protective Gears in :

1. Healthcare
2. Sporting
3. Lightweight components for motorcycle crash protection

➤ Features:

1. Compliant with EN1621-1 (2012) Level 1 (SGS tested).
2. Impact force attenuation approximately 70% to 80%.
3. 3D printed fiber padding with excellent tactile sensation and breathability.
4. Lightweight, easy to shape, snug fit.

SKECØ® SK701



Forward Looking

- TPU and 3D Printing Applications: Mattresses, Pillows, Seat Cushions.
- Features:
 1. Breathable
 2. Waterproof
 3. Clean Easily
 4. Safe and Non-toxic
 5. Hypoallergenic
 6. 100% eco-friendly materials

2-Stage Infant Through Toddler

100% BREATHE-THRU COVER

Removable, machine washable + completely breathable

HYPOALLERGENIC

No foam, glue, latex or springs to worry about

WOVENAIRE® COMFORT

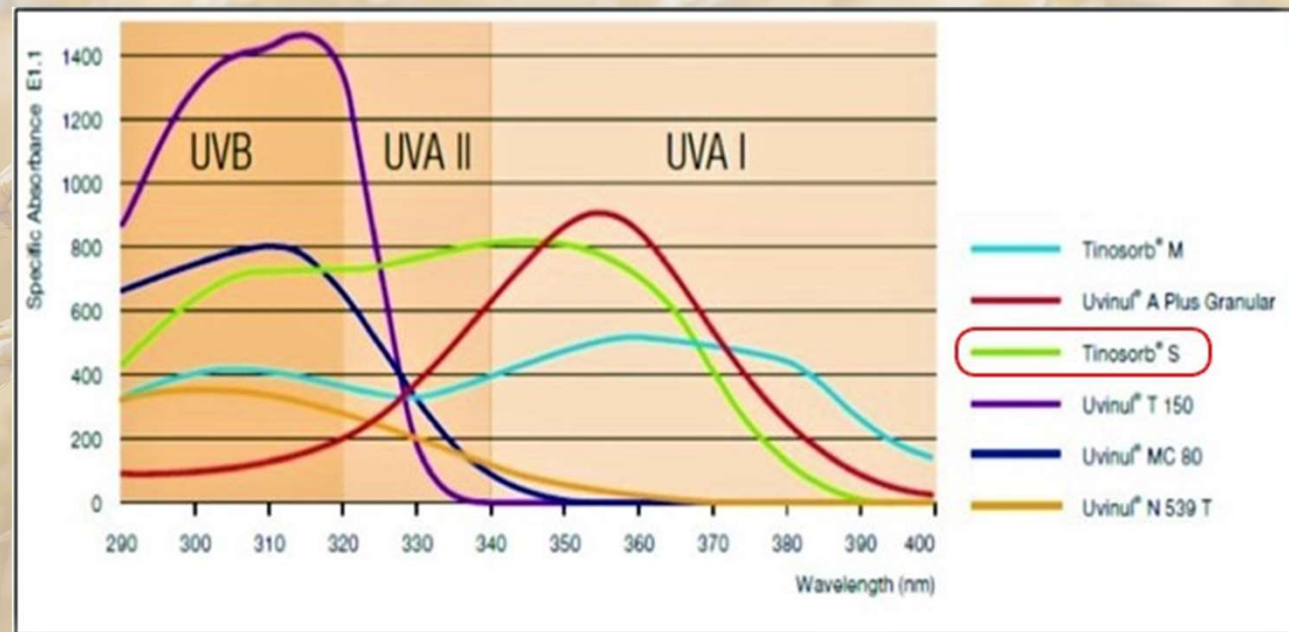
90% air, 10% food-grade polymer and much more breathable than leading organic mattresses



Forward Looking

Triazine UV Absorber:

- Retain polymer color, gloss, and physical properties under long term UV light exposure. Applications in coatings, plastics, cosmetics
- Sunko's Technique: Wastewater from chemical washing is reduced significantly due to Sunko's innovated formulation of materials and adjusting reaction procedures.
- Status: Pilot Run Kick-off



Forward Looking

PCB Chemicals:

- A better heat-resisted flame retardant in the CCL process for applications in high-speed communication technologies like 5G, 6G, as well as AI high-speed computing substrates.
- Features:
 1. **High Heat Resistance:** Stabilize performance in high-temperature environments, preventing degradation or mechanical performance decline. Fewer failures of electronic components in operating due to substrate material deformation or degradation under high-temperature conditions.
 2. **Low-K:** Accelerate signal transmission with low dielectric (Low-K) materials reducing energy loss in signal transmission, improving signal completeness, and diminishing attenuation and distortion. Electronic devices with Low-K materials function more efficiently for big data processing in high-speed and high-frequency applications.

Thank You!

Q & A

Corp. Website :
www.sunko.com.tw